



# TEN MINUTES TO CLARITY FOR FINANCIAL ADVISORS

## PROFESSIONAL DEVELOPMENT SERIES

Accredited by the Financial Planning Association of Australia  
FPA Accreditation No. 003623

Developed by Psychiatrist, MBA, Corporate Coach, and  
Trainer for AMP Horizons Financial Planning Academy, Dr. Carlos A. Raimundo.

Earn trust  
Work with passion and integrity  
Deliver exceptional service

*"It's the service to people that adds value."*

Craig Meller,  
Managing Director, AMP Financial Services

<p><b>Advising with Clarity</b></p> <p><b>6 FPA CPD Points</b>          Personal skills Development 2.5 CPD pts          Financial Planning .5 CPD pts          Generic skills 2 CPD pts          Financial Planning 1 CPD pt</p> <p><b>Duration</b> 4 hours</p> <p><b>Delivery</b> In-house/Public Workshop Distance Education</p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> Earn Client trust. Take the guesswork out of knowing what it takes to effectively communicate &amp; engage with a client from the first encounter and long-term. Find out how it happens in the human brain.</li> <li><input type="checkbox"/> Demonstrate to your clients you know how to intersect their money with their lives.</li> <li><input type="checkbox"/> Discover your own Financial DNA using the Financial DNA<sup>®</sup> Core Life Motivations Profile and get clarity on your clients' instinctive relational and investment styles</li> <li><input type="checkbox"/> Unlock yourself to achieve another level of professional performance and effectiveness using the latest 3d simulation method.</li> <li><input type="checkbox"/> Align your professional practise with your core values and ethics.</li> </ul>
<p><b>Living with Clarity</b></p> <p><b>6 FPA CPD Points</b>          Practice management 2 CPD pts          Personal Skills Development 2.5 CPD pts          Generic skills 1 CPD pt          Financial Planning .5 CPD pts</p> <p><b>Duration</b> 4 hours</p> <p><b>Delivery</b> In-house/Public Workshop Distance Education</p>	<ul style="list-style-type: none"> <li><input type="checkbox"/> Discover the effects of anxiety on insight, decision making and creativity.</li> <li><input type="checkbox"/> Identify individual symptoms of stress and burnout.</li> <li><input type="checkbox"/> Learn how to recognise, manage and avoid specific stress triggers using the latest 3d simulation method.</li> <li><input type="checkbox"/> Find out how to stay cool under pressure.</li> <li><input type="checkbox"/> Identify past successes that sustained you personally and professionally.</li> <li><input type="checkbox"/> Maintain your tenacity through the tough times and for the long haul.</li> <li><input type="checkbox"/> Learn how to live and work better.</li> <li><input type="checkbox"/> Partners welcome!</li> </ul>